

WHAT IS STINGRAY QELLO?



CONTENT



PRODUCT

More than 2,000 full-length Concert Films & Music Documentaries on-demand, spanning 35 Genres and 10 Decades.

New Releases Weekly, Personalized Recommendations, Setlists, Collections, Free Music Friday, Center Stage, Watch Later, and more.



DISTRIBUTION

Available in more than 160 Countries on every major platform. Top 5 Grossing iOS App in more than 50 countries.



MARKETING

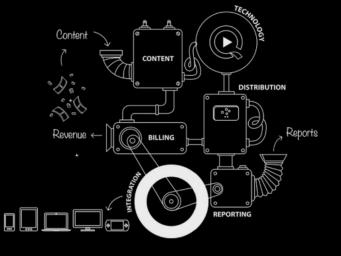
Email newsletters, social media, artist campaigns, and paid advertising to reach as many fans as possible.



ARTIST PROMOTION

Co-marketing between Qello & artists to support new album releases, tours, and films.





THE POWER OF DISTRIBUTION

CONNECTED TVS

















MOBILE









iOS

Android

Windows

Web

GAMING











THE CATALOG

Worldwide licensing deals with all of the major record labels - Sony, Universal, Warner, EMI, among 50 other content partners.





UNIVERSAL MUSIC GROUP

Today's biggest artists. History's greatest legends. On every device.



Hundreds of millions of dollars in production value in a catalog of 2,000+ films.



DISTRIBUTION























PARTNERS



Google

SAMSUNG



SONY















SONY MUSIC



TRENDING CONTENT





















18 Earth, Wind & Fire



























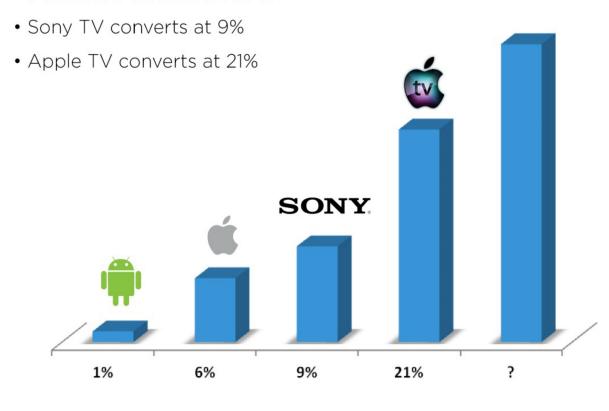




UPSELL AT POINT OF PURCHASE

Qello's current conversion data for each platform:

- Android Mobile converts at 1%
- iPhone & iPad convert at 6%



We are proposing a 3 month test where Qello commits to a \$75,000 spend. With estimated impressions of 800,000 a month, we are committing to a roughly \$32/CPM on that inventory. We are hoping that commitment will get the test going and get us the results to work out payment plus a revenue share agreement going forward.